

ISSN: 2722-7944 (Online)

Point of View Research Economic Development



https://journal.accountingpointofview.id/index.php/povred

THE INFLUENCE OF COMPETENCE, COMPENSATION ON EMPLOYEE PERFORMANCE THROUGH SERVICE DIGITIZATION AT THE ENERGY AND MINERAL RESOURCES OFFICE SOUTH SULAWESI PROVINCE

1†Diana Andriyani, Syahruddin, Jamaluddin Bata ilyas, Sofyan Hamid

1,2, STIE Amkop Makassar, South Sulawesi, Indonesia

Keyword:

Competence, Compensation, Service Digitalization, Performance

Email Address:

syaifullah@stieamkop.ac.id

Abstract

This study aims to measure and analyze competence and compensation as well as service digitalization on employee performance, both directly and indirectly. This research method is quantitative. This research was conducted on employees at the Energy and Mineral Resources Office of South Sulawesi Province as many as 103 people. By using the Saturated Sampling Technique. The data collected by questionnaire was then analyzed using the Path Analysis method using the SPSS 23 application. While testing the hypothesis using the t test and to test the direct effect and indirect effect of competency variables, compensation, on performance through service digitalization using the sobel test.

From the results of the study, it was concluded (1) There is a positive and significant influence between competency variables on service digitalization on employees at the Energy and Mineral Resources Office of South Sulawesi Province (2) There is a positive and significant influence between compensation variables on service digitalization at the Energy and Mineral Resources Office of South Sulawesi Province (3) There is a positive and significant influence between competency variables on employee performance at the Energy and Mineral Resources Office of South Sulawesi Province (4) There is a positive and significant influence between compensation variables on employee performance at the Energy and Mineral Resources Office of South Sulawesi Province (5) There is a positive and significant influence between competency variables on employee performance at the Energy

and Mineral Resources Office of South Sulawesi Province. This is an open access article under the <u>CC BY 4.0 International License</u>
© Point of View Research Economic Development (2024)

1 Introduction

Humans play a very important role in a company because humans plan, which determines the creation of company goals for the better. with the inactivity of employees in a company, goals are difficult to realize even though the equipment owned by the company is sophisticated. The focus of the study of human resource management is the problem of labor which is regulated in its functions, so that it is effective and efficient in realizing the goals of the organization, employees and society. The demands of organizations to obtain, develop and maintain quality resources are increasingly urgent in accordance with the dynamics of the ever-changing environment and technology.

The concept of human resources was initially developed in accordance with the effective utilization of human origin and treating humans as a resource that aims at an organization's strategy and vision and mission (Zhu,

Email address: syaifullah@stieamkop.ac.id

-

,

[†] Corresponding author.

et., 2007). Brewster (2007) argues that Human Resource Management (HRM) helps to build a high-performance work system using several employees from various divisions in the same organization.

2 Research Method

This research uses a survey method with a quantitative approach. According to Kerlinger in Sugiyono (2008), the survey method is a method used in research with large / small populations, but the data studied is data taken from samples. This study uses path analysis, which is to find direct and indirect relationships between independent variables (Competence and Compensation) and the dependent variable (Performance), and intervening variables (Service Digitalization). This research will be conducted at the South Sulawesi Provincial Energy and Mineral Resources Office, and is planned to last approximately 2 (two) months from July to September 2023. The selection of the research location was due to the fact that in the pre-survey the researchers saw that there was less than optimal employee performance with several factors influencing it, namely competence and compensation. Seeing that the population is not so large, the withdrawal of this research sample is carried out using saturated sampling technique, namely the sampling method by involving all members of the population as a research sample. Therefore, the sample size in this study was 103 employees of the Energy and Mineral Resources Office of South Sulawesi Province.

3 Result and Discussion

RESULTS AND DISCUSSION Validity and Reliability Test

Valid Questionnaire Test Results

vand Questionnaire Test Results							
Variable	Indicator	r count	r table	Information			
	X1.1	0.342	0.3	Valid			
	X1.2	0.356	0.3	Valid			
Competence (X1)	X1.3	0.402	0.3	Valid			
(211)	X1.4	0.465	0.3	Valid			
	X1.5	0.538	0.3	Valid			
	X2.1	0.500	0.3	Valid			
	X2.2	0.698	0.3	Valid			
Compensation (X2)	X2.3	0.646	0.3	Valid			
	X2.4	0.365	0.3	Valid			
	X2.5	0.482	0.3	Valid			
	Y1.1	0.745	0.3	Valid			
Digitalization of Ser-	Y1.2	0.726	0.3	Valid			
vices (Y1)	Y1.3	0.624	0.3	Valid			
	Y1.4	0.659	0.3	Valid			
	Y2.1	0.844	0.3	Valid			
Employee Perfor-	Y2.2	0.736	0.3	Valid			
mance (Y2)	Y2.3	0.765	0.3	Valid			
	Y2.4	0.634	0.3	Valid			

	Y2.5	0.665	0.3	Valid
--	------	-------	-----	-------

Data sources processed in August 2023

Based on the validity test table, it is known that all question items in this study are valid, which is indicated by the value of each question item having a positive Corrected Item Total Correlation value and greater than the r table value of 0.3 (two-way test).

Reliability Test

Questionnaire Reliability Test Results

Variable	Cronbach's Alpha	Cut of Point (0.6)	Information
Competency (X1)	0,609 _	0.6	Reliable
Compensation (X2)	0,766 _	0.6	Reliable
Digitalization of Services (Y1)	0.849 _	0.6	Reliable
Employee Performance (Y2)	0.888_	0.6	Reliable

Data sources processed in August 2023

From the table above, the reliability values for each variable are obtained, namely; Competency variable (x1) is 0.609, Compensation (x2) is 0.766, Service Digitalization (y1) is 0.849, and Performance (y2) is 0.888. This figure shows that the research instrument used is reliable, because the Cronbach's Alpha value of each variable is greater than >0.6, which means that all the statements tested have a good level of reliability.

Model I Path Coefficients

As for results calculation multiple linear regression on model 1 on part 'coeffisients" table as following:

Path Analysis Results I Coefficients ^a

		Unstandardized Coefficients		Standardized Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1	(Constant)	3,377	2,374		1,422	,158
	Competence	,440	,124	,359	3,532	,001
	Compensa- tion	,386	,130	,301	2,966	,004

a. Dependent Variable: Digitalization of Services

coeffisients" table, it can be seen that the significance values of the two variables are $X1 = 0.001 < \alpha = 0.05$ and $X2 = 0.004 < \alpha = 0.05$. These results provide the conclusion that Regression Model I, namely variables X1 and X2 have a positive and significant effect on Y1.

Deter Coefficient Test Results Model Summary

				Std. Error of the Esti-
Model	R	R Square	Adjusted R Square	mate
1	,593 a	,351	,338	2,079

a. Predictors: (Constant), Compensation, Competency

Source of processed data SPSS 23, 2023

The R Square value contained in the "Model Summary" table is 0.351, this shows that the contribution of the influence of X1 and . Meanwhile, the value of e1 can be found using the formula e1 = $\sqrt{(1-0.351)}$ = 0.8056.

Model II Path Coefficients

Results _ calculation multiple linear regression on model 2 on part 'coeffisients' table as following:

Path Analysis Results II Coefficients ^a

	Unstandardized Coeffi- cients		Standardized Coefficients		
Model	В	Std. Error	Beta	t	Sig.
1 (Constant)	-2,741	2,213		-1,238	,218
Competence	,289	,122	,161	2,374	,020
Compensation	,252	,125	,134	2,015	,047
Digitization of Services	,995	,092	,679	10,786	,000

a. Dependent Variable: Employee Performance

coeffisients" table, it can be seen that the significance values of the three variables are X1 = 0.020 < 0.05 X2 = 0.047 < 0.05 and Y1 = 0.000 < 0.05. These results provide the conclusion that Model II regression, namely variables X1, X2 and Y1 have a positive and significant effect on Y2.

Coefficient of Determination Test Results Model Summary

				Std. Error of the Esti-
Model	R	R Square	Adjusted R Square	mate
1	,863 a	,745	,738	1,919

a. Predictors: (Constant), Service Digitalization, Compensation, Competency

The R Square value contained in the "Model Summary" table is 0.745, this shows that the contribution of the influence of X1, included in the study. Meanwhile, the value of e1 can be found using the formula e2 = $\sqrt{(1-0.745)} = 0.5049$.

Influence Competence Towards the Digitalization of Services

Based on the test results to determine the effect of competence on the digitalization of services through Linear Regression Analysis, results were obtained which showed that the coefficient table had a significance value smaller than that determined by the researcher, which means that employee competency had a positive and significant effect on the digitalization of services at the Sulawesi Province Energy and Mineral Resources Service Office. South. This shows that the better employee competency will be directly proportional to the digitalization of services.

Influence Compensation Towards the Digitalization of Services

Based on the test results to determine the effect of compensation on the digitalization of services through Linear Regression Analysis, the results obtained show that the coefficient table's significance value is smaller than that determined by the researcher, which means that employee compensation has a positive and significant effect on the digitalization of services in the office. This is in line with the opinion of (Arifudin, 2019) which states that the increase in compensation received by employees will be directly proportional to the employee's work performance and acceptance of changes in work patterns that occur.

Influence Competence To Performance

Based on the test results to determine the effect of competency on employee performance at the South Sulawesi Province Energy and Mineral Resources Service, results were obtained that showed a significance value smaller than that determined by researchers, which means that employee competency has a positive and significant effect on increasing employee performance at the Energy and Resources Service. Mineral Resources of South Sulawesi Province.

Influence Compensation To Performance

From the test results to determine the effect of compensation on employee performance at the South Sulawesi Province Department of Energy and Mineral Resources, results were obtained that showed a significance value smaller than that determined by researchers, which means that employee compensation has a positive and significant effect on increasing employee performance at the Energy and Resources Service. Mineral Resources of South Sulawesi Province. This shows that employee compensation will be directly proportional to employee performance.

The Impact of Service Digitalization on Performance

Based on the test results to determine the effect of digitalization on employee performance at the South Sulawesi Province Department of Energy and Mineral Resources, results were obtained that showed a significance value smaller than that determined by researchers, which means that digitalization of services has a positive and significant effect on increasing employee performance at the Energy and Resources Service. Mineral Resources of South Sulawesi Province. This shows that the increase in service digitalization will be directly proportional to employee performance.

Influence Competence To Performance Through the Digitalization of Services at the South Sulawesi Province Energy and Mineral Resources Service

From the test results to determine the effect of competency on employee performance through digitalization of services (Indirect Effect) at the South Sulawesi Province Energy and Mineral Resources Service, results were obtained that show the calculated t value of the indirect effect of Competency on Performance through Service Digitalization at the Energy and Resources Service Minerals of South Sulawesi Province are values greater than t table. Thus, hypothesis 6 which states Competency on Performance through Digitalization of Services at the South Sulawesi Province Energy and Mineral Resources Service, **is accepted** .

Influence Compensation To Performance Through the Digitalization of Services at the South Sulawesi Province Energy and Mineral Resources Service

From the test results to determine the effect of compensation on employee performance through digitalization of services (Indirect Effect) at the Department of Energy and Mineral Resources of South Sulawesi Province, results were obtained that show the calculated t value of the indirect influence of Competency on Performance through Digitalization of Services at the Department of Energy and Resources. Minerals of South Sulawesi Province are values greater than t table. Thus, hypothesis 7 which states Compensation for Performance through Digitalization of Services at the South Sulawesi Province Energy and Mineral Resources Service, is accepted.

CONCLUSIONS AND RECOMMENDATIONS

Conclusion

Based on the results of this research, there are several conclusions that can be drawn, namely:

- 1. The better the competency, the better the digitalization of services will be to improve performance as expected and will contribute to the South Sulawesi Province Energy and Mineral Resources Service.
- 2. The higher the compensation given to employees, the better the digitization of services available at the South Sulawesi Province Energy and Mineral Resources Service.
- 3. The better employee competency, the higher the performance will be, which is expected to contribute to quality work processes at the South Sulawesi Province Energy and Mineral Resources Service.

- 4. If the agency is consistent in the compensation given to employees with the aim of ensuring that employees are able to improve their performance, this is very important because when compensation is given on time and in accordance with employee performance, employees will be able to carry out their duties and mandates more quickly.
- 5. With the digitization of good services in an agency, it will influence performance to be even better.
- 6. The better the digitization of services for employees, the better the performance will be. Then, for the indirect influence of competence on performance through digitalization of services, we get acceptable results.
- 7. For the indirect effect of compensation on performance through digitalization of services, the results were also obtained. Because, the better the digitization of services for employees, the better the performance will be.

Suggestion

Based on the conclusions and research results, suggestions can be given in this research, as follows:

- 1. Based on the research results, it was found that for the competency variable the lowest average value was found in the knowledge indicator. Employees must further improve their knowledge. It is recommended that agencies provide training to employees by carrying out training carried out by employees through regular scheduling. The more frequently training is carried out, the more knowledge and abilities you have will increase.
- 2. Based on the research results, it was found that the compensation variable had the lowest average value in the incentive indicator. To increase compensation, it is recommended that agencies often provide more compensation or incentives according to their respective performance so that employees will be more enthusiastic about working and feel satisfied because the compensation or incentives given are in accordance with what they do.
- 3. Based on the research results, it was found that the service digitization variable had the lowest average value in the collective usage indicator. It is recommended that parties from agencies in using digitalization of services hope that employees will always speed up services and use them collectively and be transparent in providing services.
- 4. Based on the research results, it was found that for the performance variable the lowest average value was found in the quantity indicator. This means the amount of work and utilization used during the specified working hours. So employees are expected to complete their duties and responsibilities within the specified time. This is intended so that the performance provided is also maximized.
- 5. For researchers, the results of the contribution of the variables studied show that there are still other variables that must be considered in this research. Further research should add other variables.

References

Apriliandani, R. (2016). THE EFFECT OF PROVIDING REWARDS AND PUNISHMENT ON STUDENTS' LEARNING MOTIVATION IN CLASS VIII MATHEMATICS LEARNING AT SMP NU 2 GRESIK. Muhammadiyah University of Gresik.

Ardiana, I., Brahmayanti, I., & Subaedi, S. (2010). SME HR Competencies and Their Influence on SME Performance in Surabaya. *Journal of Management and Entrepreneurship, 12* (1), Pp. 42-55.

Arikunto, S. (2013). Research Procedures: A Practical Approach . Jakarta: Rineka Cipta.

BAITI, N. (2017). THE RELATIONSHIP OF COMPETENCIES WITH EMPLOYEE PERFORMANCE AT PT. JAYA PRIMA TRANSPORT BANDUNG. LIBRARY.

Barlian, N.A. (2016). The Influence of Personality Type, Psychological Contract, Organizational Commitment, Motivation and Job Satisfaction on Organizational Citizenship Behavior (OCB) and Employee Performance at Jember Regency Hospital. *RELATIONS: ECONOMIC JOURNAL*, 12 (1).

Budhiningtias Winanti, M. (2011). The Influence of Competency on Employee Performance (Survey at PT. Frisian Flag Indonesia West Java Region). *UNIKOM Scientific Magazine*.

Damanik, BE, & SE, M. (2018). The Influence of Motivation and Self-Development on Lecturer Work Performance. *Journal of Economics and Business (EK & BI)*, 20-28.

- Darmanto, RS (2016). The Influence of Competency, Motivation and Work Environment on the Performance of Family Planning Program (PLKB) Field Instructors in Pemalang Regency. *Economics and Management Media*, 29 (1).
- Dewi, AN (2017). THE INFLUENCE OF MOTIVATION AND WORK CULTURE ON EMPLOYEE PERFORMANCE IN REGIONAL CLEANING COMPANIES (PD) IN BANDUNG CITY. Unpas Bandung Faculty of Economics and Business.
- EKO, EFA (2020). THE INFLUENCE OF WORK MOTIVATION ON THE PERFORMANCE OF POLICE MEMBERS THROUGH LEADERSHIP STYLE AS AN INTERVENING VARIABLE IN KERINCI POLICE. *MAHA NUSANTARA ADMINISTRATIVE JOURNAL*, 2 (1), 57-76.
- Erwinsyah, E. (2016). The Influence of Compensation on Work Motivation of Employees at PDAM Tirta Musi Palembang. *Scientific Journal of Current Global Economics*, 6 (1), 13-17.
- Febrianti, S. (2014). The Influence of Rewards and Punishments on Work Motivation and Their Impact on Performance (Study on Employees of PT. Panin Bank Tbk. Jombang Micro Area). *Journal of Business Administration*, 12 (1).
- Haryani, SS (2015). The Effect of Compensation on Work Motivation and Performance (Study on Employees of PT. Telekomunikasi Indonesia, Tbk Malang). *Journal of Business Administration*, 25 (1).
- Hidayat, A., Mattalatta, S., & Sani, A. (2020). THE INFLUENCE OF COMPETENCE ON PERFORMANCE THROUGH JOB SATISFACTION IN THE SOCIAL SERVICES OF MAKASSAR CITY. *Mirai Management Journal*, *5* (3), 202-212.
- Istiarsono, Z. (2018). MANAGEMENT FOR DEVELOPING PERSONALITY COMPETENCE AND TEACHER PERFORMANCE. *INTELEGENSIA: Journal of Education and Learning, 3* (1).
- Jannah, VN, Permana, I., & Hidayat, MT (2015). EMPLOYEE COMPETENCY ANALYSIS IN THE REGIONAL SECRETARIAT OF CIREBON CITY (Case Study of Differences in Competency of Male and Female Employees). *Public Scientific Journal*, *3* (2).
- Jufri, Z. K. (2018). HUMAN RESOURCE COMPETENCIES IN THE ONE-ROOF MANUNGGAL ADMINISTRATION SYSTEM (SAMSAT) OFFICE IN THE GOWA REGION. Makassar public university.
- Juliningrum, E., & Sudiro, A. (2014). The Influence of Compensation, Organizational Culture, on Work Motivation and Employee Performance. *Journal of Management Applications*, 11 (4), 655-676.
- Kartika, LN, & Sugiarto, A. (2014). The Influence of Competency Levels on the Performance of Office Administration Employees. *Journal of Economics and Business*, 17 (1), 73-90.
- Kentjana, N. M. P., & Nainggolan, P. (2018). THE EFFECT OF REWARDS AND PUNISHMENT ON EMPLOYEE PERFORMANCE WITH MOTIVATION AS AN INTERVENING VARIABLE (CASE STUDY AT PT. BANK CENTRAL ASIA TBK.). Paper Presented At The National Conference Of Creative Industry.
- Marlina, N. (2016). THE INFLUENCE OF ORGANIZATIONAL CULTURE, COMPETENCY AND WORK MOTIVATION ON EMPLOYEE PERFORMANCE AT PT. TASPEN KCU BANDUNG. Unpas Bandung Faculty of Economics and Business.
- Masud, E. (2018). ANALYSIS OF THE INFLUENCE OF DISCIPLINE, MOTIVATION, COMPETENCY AND LEADERSHIP, ON PERFORMANCE AND ITS IMPACT ON JOB ACHIEVEMENT AND JOB SATISFACTION. *JEM Journal of Economics and Management*, 4 (1), 32-52.
- Muchzen, M., Tamsah, H., & Ilyas, GB (2019). The Effect of Compensation on Performance Through Motivation and Work Discipline of Garongkong Port Organizing Unit Office Employees, Barru Regency. *YUME: Journal Of Management, 2* (1).
- Muchzen, M., Tamsah, H., & Ilyas, GB (2019). The Effect of Compensation on Performance Through Motivation and Work Discipline of Garongkong Port Organizing Unit Office Employees, Barru Regency. *YUME: Journal Of Management, 2* (1).
- Mudayana, FI, & Suryoko, S. (2016). The Influence of Competency, Compensation, and Work Environment on Employee Performance Through Work Motivation as an Intervening Variable (Case Study of Employees in the Production Department of PT. Sai Apparel Industries Semarang). *Journal of Business Administration*, 5 (1), 300-312.

- Murti, H., & Srimulyani, VA (2013). The Influence of Motivation on Employee Performance with the Mediating Variable Job Satisfaction at PDAM Madiun City. *JRMA*| *Journal of Management and Accounting Research*, 1 (1), 10-17.
- Murti, H., & Srimulyani, VA (2013). The Influence of Motivation on Employee Performance with the Mediating Variable Job Satisfaction at PDAM Madiun City. *JRMA*| *Journal of Management and Accounting Research*, 1 (1), 10-17.
- Nasri, H., Tamsah, H., & Firman, A. (2018). The Influence of Competency, Leadership Style, and Training on the Performance of State Civil Servants in Binamu District, Jeneponto Regency. *Mirai Management Journal*, 3 (1), 103-120.
- Ningrum, W. (2013). The Effect of Education and Training on Employee Performance (Study of Employees of the Pertamina-Pertochina East Java Joint Operating Body). *Journal of Business Administration*, 6 (2).
- Nuraeni, S., Mattalatta, M., & Syukur, A. (2019). The Influence of Leadership Style and Compensation on Employee Performance Through Work Motivation in Bantaeng District, Bantaeng Regency. *YUME: Journal Of Management, 2* (1).
- Oemar, Y. THE INFLUENCE OF LEADERSHIP AND COMPETENCY ON MOTIVATION AND ITS IMPACT ON THE PERFORMANCE OF PT EMPLOYEES. BANK OCBC NISP Tbk PEKANBARU BRANCH. *Press Journal of Business Management*, 7 (2), 207-222.
- Oktavianto, R., Nurcahyanto, H., & Sulandari, S. (2014). The Influence of Motivation and Work Discipline on PT Employee Performance. PLN (Persero) Distribution for Central Java and DI Yogyakarta Semarang Area. *Journal Of Public Policy And Management Review*, 3 (2), 202-211.
- Parastika, W. (2016). THE INFLUENCE OF DISCIPLINE AND WORK MOTIVATION ON THE PERFORMANCE OF PT EMPLOYEES. TASPEN (PERSERO) BANDUNG MAIN BRANCH OFFICE. Unpas Faculty of Economics and Business.
- Potu, A. (2013). Leadership, Motivation, and Work Environment Influence on Employee Performance at the Regional Office of the Directorate General of State Assets in Suluttenggo and North Maluku in Manado. *EMBA Journal: Journal of Economic, Management, Business and Accounting Research, 1* (4).
- Prahiawan, W., & Simbolon, N. (2014). The Influence of Intrinsic Motivation and Work Environment on Employee Performance at PT Intimas Lestari Nusantara. *Esa Unggul University Economic Journal*, 5 (1).
- Prahiawan, W., & Simbolon, N. (2014). The Influence of Intrinsic Motivation and Work Environment on Employee Performance at PT Intimas Lestari Nusantara. *Esa Unggul University Economic Journal*, 5 (1).
- Purnawati, EB, Heryanda, KK, & Rahmawati, PI (2019). The Influence of Compensation and Work Experience on Employee Performance at PT. Indo Bali Country. *Bisma: Journal of Management*, 5 (2), 112-120.
- Putri, FR (2017). THE INFLUENCE OF LEADERSHIP AND COMPETENCY ON THE PERFORMANCE OF PT EMPLOYEES. WOORI SAUDARA BANK 1906, TBK WASTUKENCANA BANDUNG BRANCH. Unpas Bandung Faculty of Economics and Business.
- Rahman, AM, Mutiani, M., & Putra, MAH (2019). The Influence of Lecturers' Pedagogical Competence on the Learning Motivation of Social Sciences Education Students. *Darussalam Journal: Journal of Education, Communication and Islamic Legal Thought, 10* (2), 375-387.
- Ramdan, D. (2012). The Influence of Work Motivation on Employee Performance in the HR Division of PT. Inti (Persero) Bandung.
- Saputri, MM (2018). THE EFFECT OF COMPENSATION AND WORK MOTIVATION ON THE PERFORMANCE OF EMPLOYEES AT THE CONDONG CATUR YOGYAKARTA HOSPITAL. Mercu Buana University, Yogyakarta.
- Sari, AK, Dwimawanti, IH, & Nurcahyanto, H. (2014). Analysis of Civil Servant Work Discipline in the Central Java Province Education and Training Agency. *Journal Of Public Policy And Management Review*, 3 (2), 252-261.
- Sari, MDN (2017). ANALYSIS OF THE INFLUENCE OF DISCIPLINE AND COMMUNICATION ON EMPLOYEE PERFORMANCE (Case Study at The Cangkringan Jogja Villas And Spa). Mercu Buana University, Yogyakarta.
- Sehaningtyas, A., & Amir, M. (2017). *The Relationship Between Job Satisfaction and Work Motivation in Field Sales Promotion Girl (SPG) Employees*. Muhammadiyah Surakarta university.

- Setiawan, HH (2018). THE INFLUENCE OF COMPETENCE AND WORK MOTIVATION ON EMPLOYEE PERFORMANCE IN THE HUMAN RESOURCES DEVELOPMENT AGENCY (BPSDM) OF WEST JAVA PROVINCE. Unpas Bandung Faculty of Economics and Business.
- Simanjuntak, CW (2017). The Influence of Self-Efficacy Training, Transformational Leadership on Work Motivation of North Sumatra Police Mobile Brigade Unit Members. Medan Area University.
- Sodikin, SR, & Ruslina Lisda, S. (2016). THE INFLUENCE OF THE EFFECTIVENESS OF IMPLEMENTING AN ACCOUNTING INFORMATION SYSTEM AND TASK TECHNOLOGY FIT (TASK TECHNOLOGY FIT) ON EMPLOYEE PERFORMANCE (Study at BPJS Employment Bandung Lodaya Tbk Branch). Unpas Bandung Faculty of Economics and Business Library.
- Sugiyono. (2008). Qualitative Quantitative Research Methods and R&D. Bandung: Alphabeta.
- Sugiyono. (2013). Quantitative, Qualitative and R&D Research Methodologies. Bandung: Alphabeta.
- Sugiyono. (2014). Quantitative, Qualitative and R&D Research Methods . Bandung: Alphabeta.
- Suhendra, S., Sudrajat, IS, & Astuti, A. (2019). CONSUMER INTEREST IN ARABIC COFFEE IN CAFES IN THE SPECIAL REGION OF YOGYAKARTA. *AGRICULTURAL SCIENTIFIC JOURNAL*, *3* (1), 29-38.
- Theodora, O. (2015). The Influence of Work Motivation on PT Employee Performance. Prosperous Motor Gemilang. *Agora*, 3 (2), 187-195.
- Wicaksono, YM, & YUNIAWAN, A. (2014). Analysis of the Influence of Transformational Leadership Style, Work Motivation and Organizational Commitment on Employee Performance (Study at the Village Unit Cooperative Center of East Java Province). Faculty of Economics and Business.
- Yunarsih, W. (2019). The Influence of Work Motivation on Employee Performance in a Company/Organization.